

PROCESS OF SUCCESSION

SUCCESSION COMPONENTS

FINANCIAL SECURITY

Retiring Generation

Current Generation

Company

Financing

Creditors

OWNERSHIP TRANSFER

Who?

When?

How?

Employment

Value

BUSINESS TRANSITION

New Strategic Plan

Management Transition

Empowerment

Semi-Retirement

Related Businesses

PLAN DISSEMINATION

Family

Employees

Clients/Customers

Creditors

Vendors